

A woman with blonde hair tied back, wearing a white t-shirt and a blue denim apron with the Thermomix logo, is smiling and looking down at a tray of freshly baked sesame seed buns. The tray is lined with a green silicone mat and sits on a wooden countertop. In the background, a kitchen setting with various items is visible.

Love your Thermomix®?  
**Share the love!**

Everything you need to know about  
becoming a Thermomix® Consultant

**thermomix**  
VORWERK





# Be rewarded for your passion

When you become a Consultant, you'll join a community of inspired people who are passionate about what they do. As you build your business, you'll experience personal and professional growth and be rewarded with generous commissions.

Our leadership team work closely with you to support your goals, helping you to create your own success by planning and taking actions.

It's our way of helping you get started with a commission structure that rewards you from the beginning.

Total closed sales in a calendar month	Commission per closed sale	Total commission at each level
1	\$255	\$255
2	\$275	\$550
3	\$365	\$1,095
4-5	\$395	\$1,580 - \$1,975
6-7	\$415	\$2,490 - \$2,905
8-9	\$425	\$3,400 - \$3,825
10+	\$435	\$4,350+

## TheMix Shop Commissions

Add to your income by earning 15% commission on the products you sell from TheMix Shop\*.



**themix**  
shop

## Personal Development

You'll be empowered to run your business with access to ongoing support, training, and development opportunities.

Develop your interpersonal skills, increase your business knowledge and grow your network.

\*Terms and conditions apply. See page 6 for details.

# Incredible incentives to celebrate your results

Whether it's exclusive accessories, new products or travel incentives, we make sure your achievements are rewarded in style!







Each year we celebrate our high achievers at an incredible event filled with glitz and glamour. Whether domestic or international, our travel incentives are held in stunning cities with incredible agendas jam packed with activities, entertainment, and professional development opportunities.

With opportunities to earn the latest items from TheMix Shop and more, you'll never be short of a goal to achieve. Check out TheMix Shop Australia to see our selection of products that could be offered with rewards.



**60DP  
Rewards**  
Valued at over  
**\$1,100**

**Earn these exclusive incentives** in your 60 Day Program\*

Items	Value	Items	Value
<b>1 sale</b> Carry Bag 	\$120	<b>4 sales</b> Thermomix® Baking Mat & Thermomix® Oven Mat Duo 	\$100
<b>2 sales</b> Cutter 	\$219	<b>5 sales</b> Blade Cover Peeler & Spiralizer 	\$158
<b>3 sales</b> 2.6L Round Thermomix® Server 	\$160	<b>6 sales</b> Bowl, Blade & Lid Set 	\$395

\*Terms & Conditions Apply. See page 6 for details.



## Getting started is easy\*

Along with your Thermomix®, all you need to get started is your Business Kit which you get **free** when you join.

Jam packed with the essentials you need to start your business quickly & jump into a new opportunity!

**FREE**  
Business Kit  
on sign up



\*Terms & Conditions Apply. See page 6 for details.

## Level up your business with Booster Rewards\*

Enjoy exciting rewards for the next 12 closed sales following your 60 Day Program.

Be rewarded for inviting others to join you in our business of serious enjoyment!

Valued at  
over  
**\$5,000**



# Join us and **earn a Thermomix®** with just 3 sales

The most fun way to get a Thermomix® on your kitchen bench is to earn one! Start your Thermomix® business today, close just three sales and a Thermomix® TM6 will be yours.

- 1 Invest in your business with a low deposit of just \$480, and your TM6 and free business kit is dispatched to you
- 2 Attend training, so you're ready to get your business started
- 3 Start selling!

Sell 1 and you pay **\$1,844\***

Sell 2 and you pay **\$1,449\***

Sell 3, keep your Thermomix® and receive **\$480\*\*** full deposit refund

\*Balance of TM6 payable at end of 60DP Freight included.  
Credit, direct debit, Paypal, Zip and Afterpay payment methods available.  
\*\*Deposit refunded at 3rd sale.





# Changing lives with Thermomix®

Over the decades, Thermomix® has continued to change the way we cook. Behind it all is a community of Thermomix® Consultants who are using their passion and experience to help create a better life for others.

We step into the stories of inspiring individuals and share the positive change they are making.

## Diana Trifan: Embracing Joy and Fulfilment

For Diana, it was all about using her own experiences to better understand the needs of families she meets.

"Knowing my customers can count on me and being there every step of the way is what makes this journey so fulfilling," Diana says. "It's about fostering relationships and making a genuine impact in their lives."



## Rod Wilson: Spreading the TM6 Magic

Rod was so impressed with the new features of the TM6 it motivated him to start building and nurturing his own community of Thermomix® customers.

"Delivering a Thermomix® is everything to me," Rod expresses. "It keeps me doing what I love – being a catalyst for positive change in the way people live and eat."

## Amy Vickers: From Daily Menu Struggles to Thermomix® Enthusiast

Once a self-proclaimed terrible cook, Amy was stuck in a cycle of serving the same five meals and relying on takeout.

"I understand the preciousness of time for my customers," Amy shares. "I'm thrilled to educate them on how Thermomix® can be a tool to save time in the kitchen. Witnessing the realisation in my customers' eyes that efficient cooking is possible warms my heart."

## Wick Nixon: Empowering Health and Wellbeing

Passionate about following a lifestyle of healthy eating, Wick finds real purpose in her role as a Thermomix® Consultant.

"I came on board through the EARN 6 program, which is a great way to get started as a Consultant, and haven't looked back."

"Hearing my customers say that Thermomix® has changed their lives is such a joy," Wick shares. "It aligns with my passion for empowering others to take charge of their health and wellbeing."

## JD Bourke: Dietary Transformations and Personal Connections

With his family's unique dietary requirements, JD shares first hand examples of what's possible with Thermomix®.

"I love the connection and rapport I get to build with my customers," JD emphasises. "It's more than just a kitchen appliance; it's about creating a community where we share the joy of healthy living and culinary exploration."

**Thermomix® continues to grow and support thousands of passionate people who are at the heart of our community.**



## Consultant Commissions and Entitlements

1. TheMixShop complementary commission is not available on products discounted by 30% or more.
2. For full details of commissions and bonuses refer to the Consultant Commissions and Incentives Plan.

## 60 Day Program Rewards

Available to Consultants who sign their Contractor Application Form between 9am AWST 15 January 2025 and 3pm AWST 12 February 2025, and who start their business by 11.59pm AWST 13 February 2025. Value means the full price at which we would offer the item for sale to the public but does not mean it has been or will be offered to the public.

1. Carry Bag
  - a. To be eligible for this incentive, you must achieve 1 closed sale within your 60 Day Program.
  - b. Full terms and conditions as stated in the Thermomix® Contractor Application Form and relevant incentive flyers are applicable. The standard 60DP Rewards as outlined in the Rewards and Incentives Best Practice Guide do not apply.
2. Cutter
  - a. To be eligible for this incentive, you must achieve 2 closed sales within your 60 Day Program.
  - b. Full terms and conditions as stated in the Thermomix® Contractor Application Form and relevant incentive flyers are applicable. The standard 60DP Rewards as outlined in the Rewards and Incentives Best Practice Guide do not apply.
3. 2.6L Round Thermomix® Server
  - a. To be eligible for this incentive, you must achieve 3 closed sales within your 60 Day Program.
  - b. Full terms and conditions as stated in the Thermomix® Contractor Application Form and relevant incentive flyers are applicable. The standard 60DP Rewards as outlined in the Rewards and Incentives Best Practice Guide do not apply.
4. Thermomix® Baking Mat & Thermomix® Oven Mat duo
  - a. To be eligible for this incentive, you must achieve 4 closed sales within your 60 Day Program.
  - b. Full terms and conditions as stated in the Thermomix® Contractor Application Form and relevant incentive flyers are applicable. The standard 60DP Rewards as outlined in the Rewards and Incentives Best Practice Guide do not apply.
5. Blade Cover Peeler & Spiralizer
  - a. To be eligible for this incentive, you must achieve 5 closed sales within your 60 Day Program.
  - b. Full terms and conditions as stated in the Thermomix® Contractor Application Form and relevant incentive flyers are applicable. The standard 60DP Rewards as outlined in the Rewards and Incentives Best Practice Guide do not apply.
6. Bowl, Blade, and Lid
  - a. To be eligible for this incentive, you must achieve 6 closed sales within your 60 Day Program.
  - b. Full terms and conditions as stated in the Thermomix® Contractor Application Form and relevant incentive flyers are applicable. The standard 60DP Rewards as outlined in the Rewards and Incentives Best Practice Guide do not apply.

## Booster Rewards

1. Booster Rewards are available for ten months following the new Consultant's 60 day program.
2. Full terms and conditions as stated in the Thermomix® Contractor Application Form and Rewards and Incentives Best Practice Guide are applicable.

## Business Kit

1. Your free Business Kit will be sent to you once you sign your Consultant Agreement Form.

## Earn 3

1. This offer is only available for new Consultants with a 60 Day Program (60DP) start date between 15 January and 13 February 2025 (inclusive), who sign this agreement between 9am AWST 15 January and 3pm AWST 12 February 2025. TM6 Ambassadors are eligible if they have had this status for six or more months.
2. You can only earn one TM6 under this agreement and the criteria for earning a TM6 is outlined in the table above.
3. By signing this agreement, you agree to pay a deposit of \$480 on a new TM6. Upon signing the agreement, we will deduct \$480 from your preferred payment option. A link will be sent to you via your Consultant or Team Leader to complete payment.
4. This deposit is fully refunded when you achieve 3 closed sales within your 60DP.

5. Upon receipt of your deposit, we will deliver to you a TM6 and your business kit (as specified in the above table). You will be provided with a copy of our Terms and Conditions of Sale.
6. During your 60DP, additional rewards (as specified in the above table) will be dispatched to eligible new Consultants automatically, 5 business days following the closure of the relevant TM6 sale.
7. Subject to Clause 11 below, following the end date of your 60DP we will invoice you for any balance owing on your TM6, as specified in the above table. In the event that you have earned commission from sales closed after the end date of your 60DP prior to the Invoice being sent, we will first deduct that commission from any balance owing. By signing this agreement, you authorise Vorwerk Australia Pty Ltd to set off and deduct any commissions on closed sales against any balance owing and you agree to pay any balance owing within 7 days of an invoice being provided to you.
8. You may cancel this Agreement within 10 clear business days of the date of signing. Upon cancellation you must return the TM6 to us at your expense. If you have damaged the TM6 or have caused the TM6 to no longer be in an as-new condition, we reserve our right to dispute the cancellation of this Agreement.
9. You agree that you will not receive any commissions on closed sales that contribute to you earning a TM6 under this Agreement. However, all closed sales made under this Agreement will count towards all other incentives and reward programs, unless expressly excluded.
10. Upon achieving 3 closed sales and earning a TM6 under this Agreement, the commission on your next closed sale will start at level 1 of the Consultant commission table in the Contractor Commission and Incentive Plan.
11. You must commence the 60 Day Program within 30 days of signing the Contractor Agreement Form (CAF) or by 11.59pm AWST 13 February 2025, whichever is the earliest. If this does not occur, Vorwerk Australia Pty Ltd will contact you to retrieve the balance owing for the TM6 and you will be removed from the Earn 3 program. Prior to commencing your 60 Day Program, you must have fully completed your Build Your Business training and have a minimum of 5 Demo bookings secured and logged in the Consultant Portal.





**Ready to get started?**

Contact your Consultant now